

OFFSHORE PCB SOURCING BYPASS THE BARRIERS



Choose Advanced Circuits' Offshore Division

Rely on a U.S. based manufacturer that will stand behind every offshore order with 24 hour support and with the quickturn capabilities to respond to any issue that may arise.

Advanced Circuits' Offshore Division has the sourcing experience necessary to assist you in obtaining offshore printed circuit boards without the hassles typically associated with offshore purchasing. From small to large volume orders, Advanced Circuits Offshore and our pre-qualified offshore manufacturing partners will meet your objectives where others may not. Advanced Circuits' offshore personnel conduct on-site expediting, source inspections and around-the-clock communication, ensuring quality product with timely delivery. Our service and technical support center provides a 24-hour communication edge over other offshore PCB providers by becoming an extension of your purchasing and quality departments.

Send Request for Offshore Quotes

Email: sales@4PCBoffshore.com

(TAR NOTICE: DO NOT SEND FILES FOR PARTS CONTROLLED BY INTERNATIONAL TRADE IN ARMS REGULATIONS TO OFFSHORE DIVISION)

To get started with your offshore order, please send Gerber files, fabrication notes, or anything specific regarding your part number along with the quantities and lead time requirements to the email address above. You will receive our formal quote within no more than 24 hours.

Tech Support

Email: techsupport@4PCBoffshore.com

For tech support questions on offshore orders, such as engineering questions, obtaining Gerber or solder paste files, please email the address above.

Division Contacts

Alberta Oliva | *Offshore Account Manager*

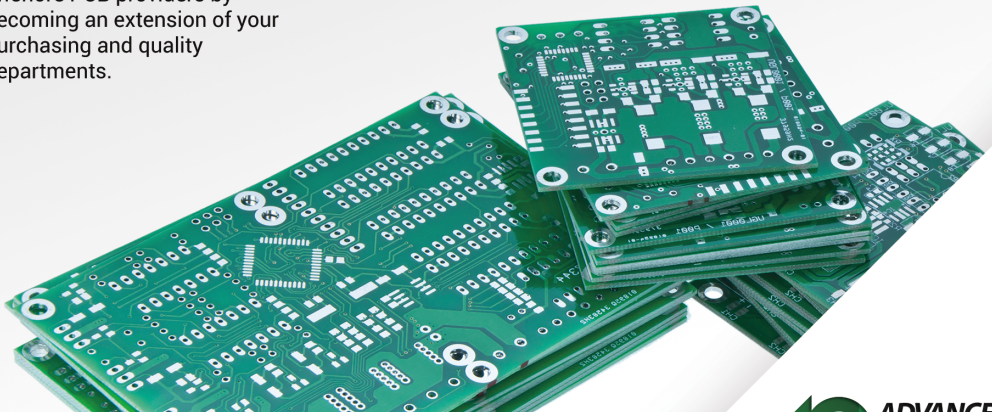
Email: alberta@4PCBoffshore.com

Phone: 303-418-2318

Greg Papandrew | *Director of Offshore Sales*

Email: greg@4PCBoffshore.com

Phone: 303-910-7601



ADVANCED CIRCUITS OFFSHORE

FREQUENTLY ASKED QUESTIONS

■ What Information is Required for a Quote? How Long Does it Take?

Any of the following are required to give an accurate quote: Gerber Data, Faxed Print, Fabrication Notes, Array Drawing, along with any special notes. An over-the-phone budgetary quote is possible with minimal information. You will receive our formal quote within no more than 24 hours for most PCB designs. PCBs that require higher layer counts, HDI, micro-via or blind and buried via technology may take up to 48 hours. Please send all RFQs via email to sales@4PCBoffshore.com.

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■ Is the Price of Freight and Customs Included?

No Customs or freight hassles...we take care of that! The price quoted is FOB Aurora, CO unless otherwise specified.

■ How are My Orders Shipped and How are They Tracked?

Most orders take 2 to 5 weeks depending on the complexity of the order (layer count, technology) and volume required. Shipping method depends on P/O requirements, volume of boards desired and target costs to be met. FedEx/UPS is the most costly and averages 2-3 days. Our offshore service center sends a daily WIP and SHIP report detailing the status of all open orders with the respective tracking numbers after shipping.

■ How Can I Trust the Quality of Advanced Circuits' Offshore Partners?

All Advanced Circuits Offshore partner facilities are U/L and ISO certified with several attaining TS, AS, or Medical certification. Customer quality questionnaires/survey forms are submitted for your records. A sample build of a production order along with the associated First Article Reports at no charge are standard on all Advanced Circuits Offshore first-time orders.

■ Does Advanced Circuits Use More Than One Offshore Partner Facility?

One offshore partner facility may not meet all the needs of every customer's manufacturing project. Advanced Circuits Offshore counts on several pre-qualified and approved partners to meet the needs of our customers. However, once a part number is placed through one of our offshore partner facilities, it is never moved without prior approval to ensure product consistency.

■ Are On-Site Audits Permitted to Survey & Qualify the Offshore Facility?

Advanced Circuits Offshore encourages on-site audits of any of our offshore partner facilities. Clement Yuen, our Offshore Supplier Liaison, will be pleased to coordinate a site survey with your quality staff once they arrive overseas. Please contact Advanced Circuits Offshore to set up a site survey at: Greg@4PCBoffshore.com.

■ What Do I Do If There is a Quality Issue? Who is Responsible?

Advanced Circuits offers peace-of-mind for offshore PCB manufacturing and takes responsibility for quality, accuracy, and on-time delivery. Advanced Circuits' offshore inspection team performs a quality review of each order at the factory so that quality issues, if any, are resolved before they are shipped. In the rare event of a quality issue, Advanced Circuits is committed and prepared to quickly provide suitable resolution. Since we are a U.S. based manufacturer, a valid rejection can be replaced in-house in a matter of days and shipped from one of our U.S. based facilities depending on the quantity and design complexity of the order.

■ How Do Your Stocking Programs Work?

Advanced Circuits will warehouse product in our own distribution center, or consign inventory to your warehouse or a logistically convenient bonded warehouse, and can provide custom solutions to meet the needs of our clients. A pre-determined minimum inventory level from which product shall be "pulled" or "released" to production, can be maintained and replenished.

■ What About Terms?

Terms are 30 days, 2% Net 10 after approval from Advanced Circuits Credit Department.